

# ARCHELION CAPITAL PARTNERS

## INVESTMENT CRITERIA

<b>Type of Business</b>	Manufacturing, Service, or Distribution companies with the following key characteristics: <ul style="list-style-type: none"><li>• History of stable, provable revenues and profitability coupled with measured growth</li><li>• Diverse and repetitive customer base</li><li>• Strong management team below the owner</li></ul>
<b>Location</b>	The state of Florida (strong preference for the Palm Beach/Broward/Martin county area and the Duval/St. Johns county area)
<b>Preferred Size</b>	EBITDA (Earnings Before Interest Taxes Depreciation & Amortization) between \$750,000 to \$2.0 million. (Actual numbers NOT pro forma)
<b>Maximum Equity Investment from ArcHelion</b>	\$4.0 million
<b>Additional Equity Participants</b>	If appropriate, ArcHelion welcomes the equity participation of the current owner or outside investors. ArcHelion will require a controlling position, and any leverage in the transaction will be carried by the acquired company.
<b><u>NOT</u> INTERESTED IN</b>	<ul style="list-style-type: none"><li>• Businesses heavily dependent on the current owner's personal relationships or technical expertise</li><li>• Restaurants</li><li>• Gas &amp; Convenience stores</li></ul>

We are conservative investors who focus on stability of performance and on the likely continuation of that performance. ArcHelion executives will assume the duties of the outgoing owner and pursue a plan to create long-term value. We will respond promptly, politely, and with complete confidentiality to all inquiries regarding potential acquisitions whether the companies are “officially” for sale or not. If appropriate, we will pay a finders fee upon completion of a transaction. If you have or know of a company that might be of interest, we look forward to hearing from you.

**Jeff Broadhead**  
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